

Monday ,August 12nd



Club Founder
Dr. Mahmoud Bahgat



International Medical Devices Club

توطين الصناعة المحلية للأجهزة الطبية

**Localization of Medical Devices
Manufacturing**

Monday 12 August 2024



Dr. Mahmoud Wageh
CEO



Introduction Mahmoud Wagih Zeinah

About me

- Chief Executive Officer Tamer Mölnlycke Care- MEA
- 22+ years across Sales, Supply Chain and operations in Saudi Arabia
- Based in Jeddah- really?
- Studied at Cairo University- Faculty of Veterinary Medicine and Executive MBA from IE Business School.

Fun Facts

- Not interested in football – at all.

Expectations for the meeting

- Demonstrate the journey of Medical Devices Localization in Saudi Arabia and try my best to address any needed clarifications.



Why to localize Medical devices in KSA?



Medical Devices Localization Journey

Business Model

- Business Case.
- Feasibility Assessment.
- Further needed assessments. Technical and regulatory.

Manufacturing approach

CMO.
Technical files.
Sterilization requirements.

Partnership

Gov. Stakeholders.
Local Manufacturers.





Tamer
Mölnlycke
Care

tmc.com