

Dr. Mahmoud Bahgat



International Startup Club

Shark Tanks Lessons Learned

& (Pitch Deck Taskedin)

Online zoom

10pm Egy & KSA 11pm UAE



Ms Shahd NasrAllah Co-Founder Taskedin







REVOLUTIONIZING TASK MANAGEMENT

FOR ENHANCED PRODUCTIVITY AND SUCCESS

Shahd Nasralla





- Mechanical Engineering student
- Minoring in Business Administration
- Student Ambassador



• Co-Founder of Taskedin



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MY Milestone with Taskedin .. And We're Just Getting Started











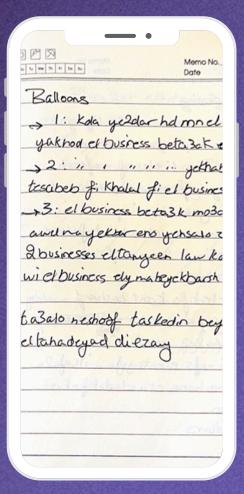


We've Talked the Talk .. Now Here's the Walk

I started with purpose and now we're moving with unbeatable energy







Preparation Phase

- Analyzed previous Shark Tank episodes to understand investor dynamics
- Spoke to 12 companies that received funding (e.g., Fati) to gain insights on pitch strategies and valuation approaches
- Set a clear, non-negotiable offer: 10 million AED for 10% equity
- Prepared a concise, impactful pitch highlighting Taskedin's unique value.
- Practiced delivery to ensure clarity, confidence, and enthusiasm.





The Pitch Day

- Presented Taskedin in front of esteemed investors and business leaders.
- Demonstrated the app's functionality, target market, and growth potential.



- Addressed critical questions from the Sharks with data-backed answers.
- Highlighted key features that make Taskedin stand out in the competitive landscape.

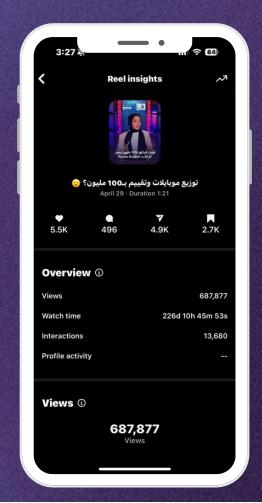
But why the phones?





Reflections and Outcome

- Received valuable feedback from industry leaders.
- Identified areas for improvement and new market opportunities.
- Gained significant exposure and credibility through media coverage.
- The phones became a memorable part of the pitch –
 Taskedin will always stand out because of it.
 - I don't have to create something everyone agrees on.







The Journey Led Us Here But This Isn't the End...It's the Launchpad!







How It All Started



I wanted to reduce my father's work hours from 20 hours a day to just 3 hours, while increasing his efficiency and productivity.

Bold First Step

To make this vision a reality, I sold my car to raise the initial capital for building the app.

The Mission

Create a platform that empowers businesses to achieve more in less time with smarter workflows and seamless collaboration.



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One App ... Four Superpowers

Taskedin empowers your productivity through four game-changing features



Task Management



Communication Management

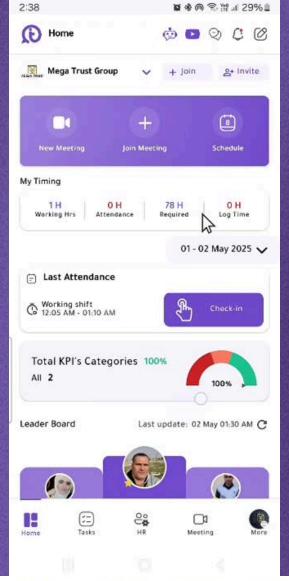




Performance Management







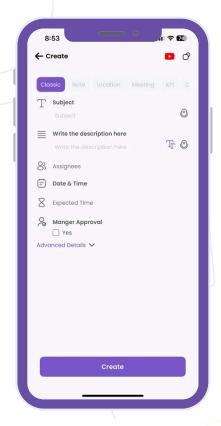


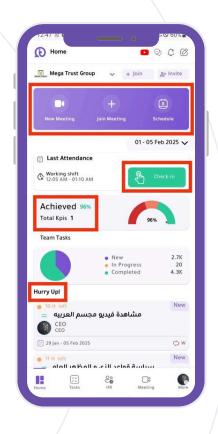


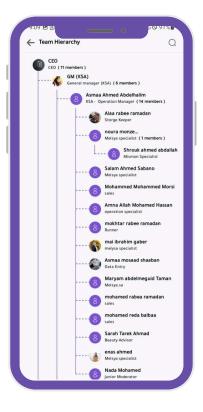


Taskedin in Action

Everything is attached to each other in one simple touch







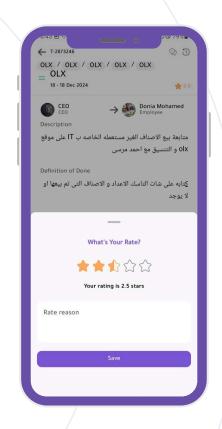


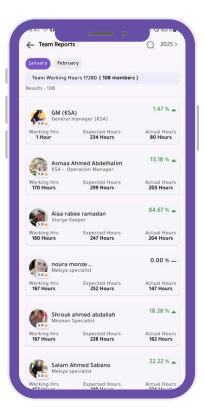


Employees Overview

Your Timesheet your roadmap to success all in one touch











Taskedin Vs. Email and Whatsapp







From Messy to Mastery

Now the struggles are over. This is how Taskedin solves what others couldn't



Scattered Communication

Inefficient communication leads to missed deadlines and unclear priorities.

So, It will be difficult to track KPIs, impossible to measure real impact.



No Clear Operations System

90% of companies still struggle to manage daily tasks, leading to wasted time and lost productivity.

This ongoing challenge holds businesses back from reaching their full potential.





From Messy to Mastery

Now the struggles are over. This is how Taskedin solves what others couldn't



OPIs: Smarter Performance Tracking

Going beyond traditional KPIs
OPIs provide a more accurate and actionable
measure of performance, focusing on what truly
drives success.



Clear Operations System

After 3 years of innovation
Taskedin offers ultimate clarity, seamless efficiency,
and scalable growth.





All in One .. All in Taskedin

No More Switching Apps, Your Whole Workflow United in One Powerful Hub



Chats



Meet



Tasks



PM



CRM



Workflow



KPI's



OPI's



HR



Payroll





All Together.. All Smarter .. All in Taskedin

	Taskedin	Slack	Asana	Monday	Trello	Bitrix24
Team Task			×		×	×
Assign tasks to team member		×	×	×	Ÿ	x
Broadcast MSC	~	~	×	×	×	~
File Sharing	-	~	~	~	V	~
Voice Note	~	~	~	×	×	~
Notification	~	~	~	~	~	~
On Premises	~	×	×	×	×	×
Time Management	~	~	~	~	~	~
Time Tracking	~	~	~	~	~	~
Task Tracking	~	×	~	~	~	×
Task Schedule	~	×	×	×	~	×
Project Management	500N	~	~	~	~	~
Reports	~	×	×	×	×	~
IOS/ Android	~	~	~	~	~	~
Integrated with Microsoft Office	SOON_	~	~	~	~	~
HR	~	×	×	×	×	×
Meet	~	×	×	×	×	×





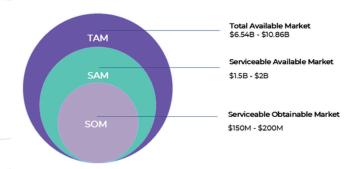
Competitors Valuation Total Value 887+ B

Task Management "According to business need"								
Product Market	?							
Value Value	-							
Project Management								
Product	Trello	Asana	Slack	Monady				
Market Value	\$42 B	\$4.5 B	\$210 B	\$ 11>05				
HR Systems								
Product	ADP Workforce Now		Workday Inc					
Market Value	\$123.29 B		\$60 B					
CRM Systems								
Product	Salesforce		Hunspot					
Market Value	\$210 B		\$25 B					
Chating Platforms								
Product	WhatsApp		Telegram					
Market Value	\$105.6 B		\$30 B					
Video Conferenceing Platforms								
Product	Zoom		Google Meet					
Market Value	\$19.1 B		\$10 B					





MARKET STRATEGY: MARKET SIZE

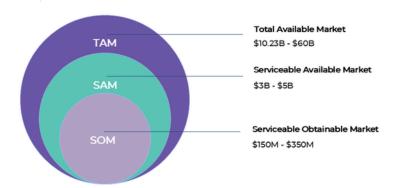


Communication Management



CRM Management





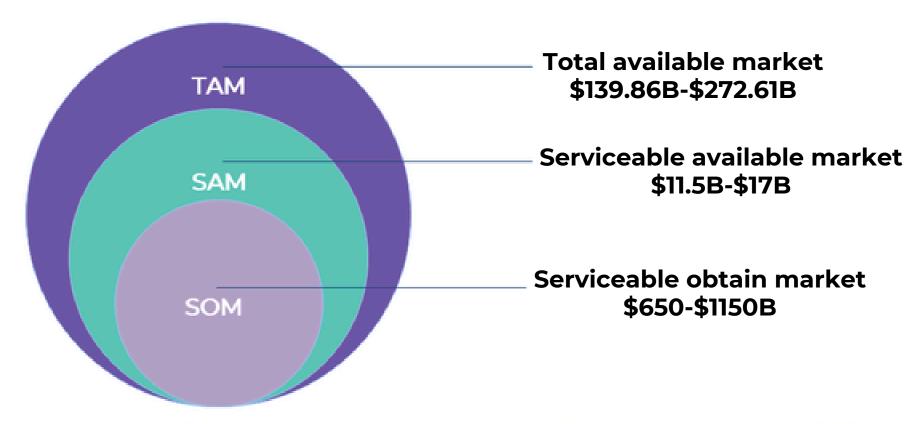
Project Management







MARKET STRATEGY: MARKET SIZE







What Started Small .. Now Scales Big











10410

Digital Spaces 40342

Users

25,000

Active

Users

3,000,700

Tasks

380,000

Hrs





Valued Partners





10,000+ Users



EGYPT











KSA

UAE







How Taskedin Generates Revenue



Unique Value Propostion

- Offering a comprehensive management tool that boosts productivity by at least 70%.
- All in one App



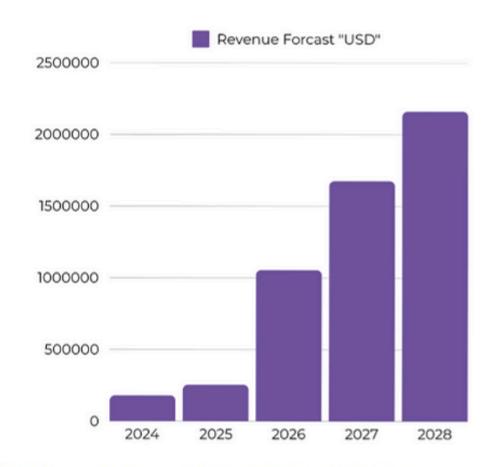
Revenue Structure

- Subscription fees 6\$/ User / Month
- Consultation Fees
- Customization Fees





Financial Projections







LEAN CANVAS

Problem

- · Need for a day-to-day management tool to enhance productivity.
- · Lack of clear task briefing and tracking in existing solutions.
- Insufficient task performance feedback and reporting mechanisms.

Existing Alternatives

- · Basic Task Mangement Apps
- Emails
- Whatsapp

Solution

- · App development with ongoing DevOps maintenance.
- Integrated marketing. sales, and customer support activities.
- · Self-service options through the website. Play Store, and App Store.
- Direct sales team engagement.

Key Metrics

- Integration partners.
- · Accelerators and VC companies.

Unique Value Proposition

- · Offering a comprehensive management tool that boosts productivity by at least 70%.
- Key benefits include clear task briefing. progress tracking, performance feedback, detailed reporting. multiple workspaces, governance, and security.

High-Level Concept

 Your Productivity Ecosystem

Unfair Advantage

Unique combination of features: clear task briefing, robust tracking, feedback mechanisms, multiple workspaces. governance, and security. Integration with key partners like accelerators and VC companies to ensure growth and scalability.

Customer Segments

- · Private Sector Small & Medium Size Enterprises (SMEs)
- Governmental Sector
- Associations and NGOs

Channels

- Self Service via website. Play Store, and App Store.
- Direct sales team efforts.
- Onboarding & demos, chat bot support, social media, and word of mouth.

Early Adopters

- . Mega Trust Group and Partnenrs
- Small Startups

Cost Structure

Fixed costs:

- Salaries for engineering, product, and customer support teams
- Cloud infrastructure and data storage
- Office space and administrative expenses

Variable costs:

- Payment processing fees for transactions
- Contractor referral/placement fees
- Marketing and user acquisition expenses

Revenue Structure

- Subscription fees.
- Contracting for large companies.
- Additional service fees (e.g., self-hosting options).









Meet the Minds Behind the Mission







Guided by Experience.. Backed by Brilliance



- Role: Innovation Advisor
- Expertise: Chairman of Mega Trust Group
- Background: DBA Holder



- Role: Business Advisor
- Expertise: Consultant, Serial Entrepreneur
- Background: AUC Professor





The Journey Matters as Much as the Destination

































THANK YOU





